DIGITAL Sponsorship Ecosystem

Activating digital engagement between fans and sponsors across the sporting spectrum



The sports digitisation trend

Digital revenue streams are growing rapidly in the sporting world - with a renewed focus on digital acceleration.

Sport clubs, leagues, player associations and national federations are in a race to refocus their models from physical to digital - and are looking for opportunities to partner with platform innovators and sponsors to unlock the commercial potential of their digital audiences.



PT SportSuite - Connecting sponsors with digital sports communities

PT SportSuite is serving gold-standard global sports bodies that are adopters of this digital refocus.

With a mature and proven digital platform ecosystem and experienced team, PT is primed to partner with sports organisations to provide innovative branded sports media ecosystems that enhance sponsor value and visibility.





What we can achieve together





What we can achieve together

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CUSTOMER ACQUISITION AND DATABASE GROWTH

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By clicking the Terms of Se

LOG IN TO CONTINUE

By registering I confirm that I have read and accept MojoReporter Community's Terms and

You're almost there. Continue on

Conditions and Privacy Policy

and rise to the Challenge!

I agree to having my published, edited an Mojo Community p marketing channel

60

(40)

UNDERSTAND YOUR DIGITAL AUDIENCE

JOIN THE TRIBE

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ae with Google	Please enter your first n	name Please
with Twitter	EMAIL *	COUNTRY
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What we can achieve together

FAN AND ATHLETE ENGAGEMENT WITH SPONSOR BRANDS

UGC CONTENT ACQUISITION











PT MODULES

Offering sponsor value and ROI throughout the digital value chain

The following PT modules will form part of any rollout of the PT SportSuite digital media ecosystem - powering brand activation and sponsor value.

VIDEO STREAMING

WEBSUITE

MOBILE APP SUITE

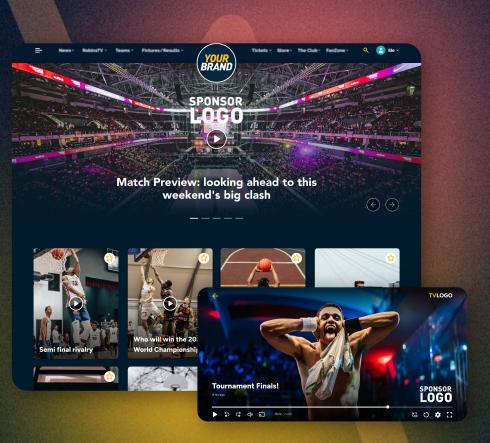
UGC FAN PORTAL

MEDIA RIGHTS WORKFLOW



SPONSOR INVENTORY Digital brand identity

Our specialist design team will work alongside you to ensure your sponsors are integrated into any website and/or app implementation.

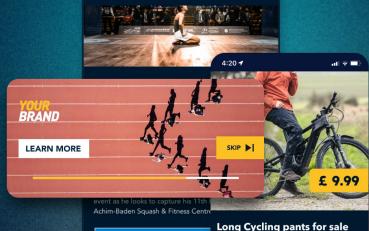




SPONSOR INVENTORY **Dynamic advertising and** monetisation

Targeted advertising - Measure and track user activity and consumption across web, app and video OTT to deliver advertising based on the user's profile.

Increase monetisation and commercial return with advertising that resonates with the user's interests across all touchpoints.





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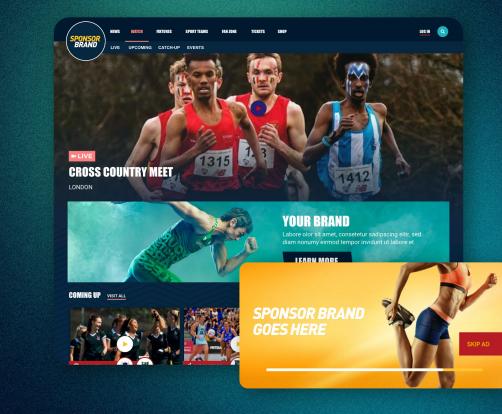
Challenger Tour action will be coming different continents this week as North America, Europe and Oceania host events for players to try and capture



SPONSOR INVENTORY Display advertising

Brand awareness - Increase familiarity, interest and remarketing opportunities for your sponsors across web, app and video OTT fan platforms with visually appealing display advertising.

Inventory of display advertising slots in various sizes available across the PT ecosystem.



SPONSOR INVENTORY Sponsored fan UGC* campaign portals

UGC sponsored campaigns to activate engagement - allowing you to reliably, consistently collect unique, authentic fan generated branded media content.

Drive user and data acquisition via sponsored Fan Challenges and reward this engagement with prizes, discount incentives and more.

* UGC: user generated content





Why sports brands trust UGC

72%

Brands believe that UGC helps them to connect with their customers and foster customers' trust in the brand

87%

Brands are using UGC to share authentic content with their audience

90%

Consumers find user-generated content helpful. They are also more apt to believe what existing customers post about a brand and less likely to trust flashy promotions

84%

Millennials claim that UGC influences some or most of their purchases

73%

10x

When emails contain user-generated content, **click-through rates increase by about 73%** and produce more conversions

On average, user-generated videos

about a brand are viewed 10 times

more than branded videos

Source: https://www.webpurify.com/blog/the-2021-user-generated-content-report-44-ugc-stats-you-need-to-know/



*UGC: User Generated Content



SPONSOR INVENTORY Athlete UGC* media campaigns

Athlete generated content collection.

Commission and collect branded athlete/player generated content across leagues and multi-team environments for branded marketing and social campaigns.

The PT Athlete Zone standardises athlete/player content submissions, allowing you and your sponsors to benefit from the athletes' ability to power engagement and brand recognition on a new level.

* UGC: user generated content



SPONSOR INVENTORY Digital ticket allocation

Offer your customers more value or incentivisation with sponsored, once-off game or season passes to watch matches on video channels at discounted rates or redemption utilising coupons.





SPONSOR INVENTORY Sponsor profiles

Digital sponsor value - More digital coverage for sponsors profile across branded web & app properties - including company info, products and services.

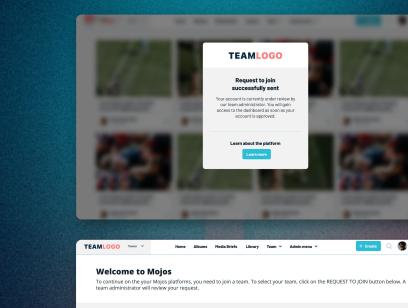






SPONSOR INVENTORY Media rights access

Your own private sponsor media dashboard - give your sponsors access to matchday or tournament media for redistribution





SPONSOR INVENTORY News and media feed

Multimedia publishing - news and exclusive branded content - 24/7 - with integrated advertising slots and advertorial placements.



The countdown to the adventure is on

In Photos: First Level 4

Training





Behind the Scenes:

Preparing for a Match

Tickets -

(<mark>YOUR</mark> BRAND)

Match Preview: looking ahead to this weekend's big clash

Store - The Club - Fast



LATEST NEWS

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Challenger Tour Weekly Preview: **Three Continents Hosts This Week**

Challenger Tour action will be coming from three different continents this week as North America, Europe and Oceania host events for players to try and capture the titles and move up the PSA rankings.





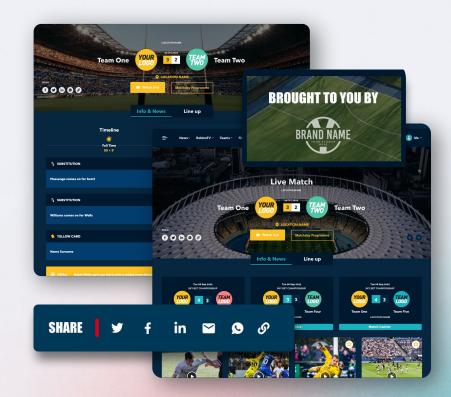


Fistures/Results

SPONSOR INVENTORY

Match Centre

Digital Matchday destination - Matchday sponsors can enjoy branding rights on the digital Match Centre - giving the full match day picture on web & app, with live match stream integration, ticket purchasing, digital passes and sponsored match day UGC or AR campaigns.



SPONSOR INVENTORY Team profiles

Branded digital profiles for teams

- a digital destination for fans of teams to get related content and information.

Team profiles provide more digital real estate for specific team sponsors and/or campaigns to be promoted.



SPONSOR INVENTORY Player profiles

Branded digital profiles for players - a digital destination for fans to learn more about the players, with career and season stats, player bios and player-specific sponsor coverage.

Each player or athlete has inventory on their profile for advertising and sponsor exposure to a new or existing audience base.





THANK YOU

www.ptsportsuite.com